



PPG Automotive Refinish

Bringing innovation to the surface.™

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Chris Pannent
Director, Commercial Coatings
Automotive Refinish

May 18, 2012

To: All PPG Refinish Commercial Distributors

RE: **Notice of Price Increase**

It remains PPG's goal to provide the highest level of service and quality to our valued customers. In order to continue this commitment, PPG will implement a general price increase **effective Monday, June 18, 2012** for the Commercial Transport and Industrial brands noted below. This price increase reflects a weighted average increase of 3.9% across the following brands:

- Commercial Performance Coatings
- Light Industrial Coatings (LIC)
- Delta
- Delfleet® EVOLUTION
- Delfleet® ESSENTIAL
- Desothane® EVOLUTION

Regular stock orders received before June 18, 2012, will be invoiced at current commercial products pricing, which became effective July 18, 2011. Orders received on or after Monday, June 18, 2012, will be invoiced at the new prices listed on the June 18, 2012, Price Sheets. PPG will endeavor to meet requested shipping dates; however, PPG reserves the right to adjust timing and quantity of deliveries based on system demand and logistics.

Printable electronic price sheets reflecting the new prices will be available for download on Friday, May 18, 2012, at <http://www.ppg.com/coatings/refinish/en/Pages/default.aspx>. Loadpack will be sent via e-mail to all of PPG's current subscribers on Monday, May 21, 2012.

We thank you for your continued support and business!

Sincerely,

Chris Pannent
Director, Commercial Coatings
Automotive Refinish